



Coordinator

Sample Reports

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Coordinator Sample Reports

The following are *some* of the many reports available within the Coordinator. Some of these reports are available in a summarized format on the Dashboard. Included are a few of the following samples:

<u>REPORT</u>	<u>INCLUDED WITH SAMPLES</u>
• Account Address Information	✓
• Account Mailing Information	
• Supplier Information	
• Customer Employee Mailing List	✓
• Customer Employee Organizational List	✓
• Various Mailing List With Mailing Label Creation	
• Jobs in Design	✓
• Daily Takeoff Report	✓
• Daily Takeoff Reminder	
• Takeoff By Salesman Summary Report	
• Takeoff Pricing Summary	
• Hot Project List	
• In Negotiation Report	
• Proposal	✓
• Proposal Log Sheet	
• Transmittal	✓
• Submittal	
• File Folder Labels	
• Estimated Ship Date Report	
• Job Information Sheet	✓
• Job Payment History	
• Profit Report from Manufacturers	✓
• Check Log Report	
• Account Receivable Conversation Log	✓
• Accounts Receivables Report	
• Manufactures Open Invoices Report	
• Customer Ranking by Orders Received	
• Customer Ranking by Orders Received by Salesman	✓
• Customer Performance Report	✓
• Customer Performance Report By Salesman	
• Closed Project Listing by Supplier	✓
• Salesman Commission Statement	

ACCOUNT ADDRESS INFORMATION

This report is used to populate and update the Account Employee Database for mailing information. This report can be sorted by type of Account, Location, Salesperson, etc.

Account Address Info

SRS Enterprises, Inc.

ID	Name	Type Location	Address	Pr. Salesman & % Sec. Salesman & % E-Mail	Phone # Fax #
1001	A.R. Linn, Inc.	Contractor Suffolk	32 Creskill Place Huntington, NY 11743	Cino Unassigned 100.00 0.00	(631) 367-3060 (631) 000-0000
1003	AABCO Sheet Metal	Contractor Brooklyn	47-40 Metropolitan Avenue Maspeth, NY 11385	Senia Unassigned 100.00 0.00	(718) 821-1166 (718) 417-7065 asm-mech@worldnet.att.net
1005	Abe Joselow Engineering	Engineer Manhattan	45 West 34th Street New York, NY 10001	Unassigned Unassigned 100.00 0.00	(212) 736-2584 (212) 736-0241
1006	ABM Air Conditioning Company	Contractor Westchester	11 West Cross Street Hawthorne, NY 10532	Schlenker Unassigned 100.00 0.00	(914) 747-0910 (914) 747-9263
1010	Alpine Mechanical	Contractor Suffolk	38 Cain Drive Brentwood, NY 11717	Cino Unassigned 100.00 0.00	(631) 273-2602 (631) 273-4421
1012	Ambient Control	Contractor Westchester	176 S Highland Avenue Ossining, NY 10562-6105	Schlenker Unassigned 100.00 0.00	(914) 941-1518 (914) 941-1420
1013	Ambrosino Depinto Schmieder	Engineer Manhattan	275 7th Avenue - 21st Floor New York, NY 10001	Taruc Unassigned 100.00 0.00	(212) 645-6060 (212) 645-6533
1014	Amhac Corp.	Contractor Westchester	365 White Plains Road Eastchester, NY 10709	Schlenker Unassigned 100.00 0.00	(914) 337-4555 (914) 337-4780
1015	AMX Contracting Company	Contractor Westchester	101 Castleton Street Pleasantville, NY 10570	Schlenker Unassigned 100.00 0.00	(914) 741-2600 (914) 741-2622
1017	Angelo Francis Corva & Assocs.	Architect Nassau	1691 Northern Blvd. Manhasset, NY 11030	Unassigned Unassigned 100.00 0.00	(516) 869-9800 (516) 869-9805
1018	Anron Heating and Air Conditioning	Contractor Brooklyn	440 Wyandanch Avenue North Babylon, NY 11704	Rose Unassigned 100.00 0.00	(631) 643-3433 (631) 491-6983

ID	Name	Type Location	Address	Pr. Salesman & % Sec. Salesman & % E-Mail	Phone # Fax #
1019	Anthony P. Schirripe	Architect Manhattan	1 Rockefeller Plaza New York, NY 10020	Unassigned Unassigned	100.00 0.00 (000) 000-0000 (000) 000-0000
1021	Apollo Air Conditioning	Contractor Long Island	225 North Fehr Way Bay Shore, NY 11706	Schlenker Dunlap	50.00 50.00 (631) 242-8787 (631) 242-7084
1023	Ideal Air Systems	Contractor Westchester	67 Lafayette Avenue White Plains, NY 10603	Cino Unassigned	100.00 0.00 (914) 769-8700 (914) 769-8700
1027	A.D. Winston	Contractor Queens	43-15 36th Street Long Island City, NY 11101	Salami Unassigned	100.00 0.00 (718) 786-7848 (718) 786-1903
1029	Adams Air Conditioning	Contractor Manhattan	1123 Broadway Street Ste 416 New York, NY 10010	Cino Unassigned	100.00 0.00 (212) 645-6464 (212) 645-6465
1030	Adelphi University	School Nassau	South Avenue Garden City, NY 11530	Unassigned Unassigned	100.00 0.00 (516) 877-3970 (516) 877-3991
1032	Admore A/C Corp.	Contractor Westchester	835 Mclean Avenue Yonkers, NY 10704	Schlenker Unassigned	100.00 0.00 (914) 237-3000 (914) 237-3979
1033	Adrian T. Bogart Associates	Engineer Nassau	250 Birch Hill Road Locust Valley, NY 11560	Dunlap Unassigned	100.00 0.00 (516) 759-0533 (516) 671-0408
1034	Adrian Grad Design Assocs. Inc	Architect Manhattan	236 West 27th Street New York, NY 10001	Unassigned Unassigned	100.00 0.00 (212) 255-8586 (000) 000-0000
1036	Agency For Child Development	Owner Other Brooklyn	30 Main Street Brooklyn, NY 11201	Unassigned Unassigned	100.00 0.00 (718) 260-6000 (718) 620-6200
1037	ACS System Associates, Inc.	Contractor Westchester	329 Miller Place Mt. Vernon, NY 10550	Schlenker Unassigned	100.00 0.00 (914) 665-5800 (914) 664-8772
1038	Air Ecology	Contractor Westchester	22 Third Avenue (Back Red Door) Pelham, NY 10803	Schlenker Unassigned	100.00 0.00 (914) 738-7897 (914) 738-7155

CUSTOMER EMPLOYEE MAILING LIST

This report is used to populate and update the Account Employee Database for mailing information. This report can be sorted by Salesperson, Account Name or for a Selected Mailing Type.

Employee Mailing Info

SRS Enterprises, Inc.

ID	Account Type Account Name	Employee ID Employee Name	Position Title	XMas Card XMas Gift	Prod. Ann. Cat. Up.	Unit. Mail News Let.	Line Card Prom. Item	Soft. Up. Show Ann.
1001	Contractor A.R. Linn, Inc.	1012 Mr. Aaron Linn	Principal	No No	Yes No	No No	Yes No	No No
1003	Contractor AABCO Sheet Metal	2125 Mr. Matthew Dunlap	Estimator	Yes No	No No	No No	Yes No	No No
1003	Contractor AABCO Sheet Metal	1014 Mr. Edward Mai	Principal	Yes No	Yes No	No No	Yes No	No No
1003	Contractor AABCO Sheet Metal	1016 Mr. Richard Minieri	Principal	Yes Yes	Yes No	No No	Yes No	No No
1003	Contractor AABCO Sheet Metal	1015 Mr. Ronald Palmirck	Principal	Yes No	Yes No	No No	Yes No	No No
1003	Contractor AABCO Sheet Metal	2334 Mr. Ibrahim Tomoum	Estimator	Yes Yes	Yes Yes	No Yes	Yes No	No No
1005	Engineer Abe Joselow Engineering	1017 Mr. Abraham Joselow	Principal	Yes No	Yes No	Yes Yes	Yes No	No Yes
1005	Engineer Abe Joselow Engineering	1018 Mr. Peter Joselow	Chief Engineer	Yes No	Yes No	Yes Yes	Yes No	No Yes
1005	Engineer Abe Joselow Engineering	1019 Mr. Alan Rosenberg	Engineer	Yes No	Yes Yes	Yes Yes	Yes No	No Yes
1006	Contractor ABM Air Conditioning Company	1020 Mr. Greg Dopke	Principal	Yes No	Yes No	Yes Yes	Yes No	No Yes
1006	Contractor ABM Air Conditioning Company	2418 Mr. Bill Haskell	Project Manager	Yes No	Yes No	No No	Yes No	No Yes

ID	Account Name	Account Type	Employee ID	Employee Name	Position Title	XMas Card	XMas Gift	Prod. Ann.	Cat. Up.	Unit. Mail	Line Card	Soft. Up.
										News Let.	Prom. Item	Show Ann.
1006	Contractor ABM Air Conditioning Company	2419	Mr. Mike Kelley	Project Manager		Yes	Yes	Yes	No	No	Yes	No
1006	Contractor ABM Air Conditioning Company	2420	Mr. Ronald Macellaro	Principal		Yes	Yes	No	No	No	Yes	No
1006	Contractor ABM Air Conditioning Company	3586	Mr. Tony Peluso	Chief Estimator		No	No	No	No	No	No	No
1010	Contractor Alpine Mechanical	1058	Ms. Ginni Lynn Lombardi	Estimator		No	Yes	No	No	No	Yes	No
1010	Contractor Alpine Mechanical	1059	Mr. Jack Stahl	Principal		No	Yes	No	No	No	Yes	No
1013	Engineer Ambrosino Depinto Schmieder	6901		Principal		No	No	No	No	No	No	No
1013	Engineer Ambrosino Depinto Schmieder	1061	Mr. Mike Ambrosino	Principal		Yes	Yes	No	Yes	Yes	Yes	No
1013	Engineer Ambrosino Depinto Schmieder	4151	Mr. Brouck Amerga	Engineer		No	No	No	No	No	No	No
1013	Engineer Ambrosino Depinto Schmieder	4136	Mr. Tom Azzolini	Engineer		No	No	No	No	No	No	No
1013	Engineer Ambrosino Depinto Schmieder	6621	Mr. Tom Azzolini	Engineer		No	No	No	No	No	No	No
1013	Engineer Ambrosino Depinto Schmieder	7254	Mr. Fred Berrios	Engineer		No	No	No	No	No	No	No
1013	Engineer Ambrosino Depinto Schmieder	5237	Mr. Hansen Bong	Engineer		No	No	No	No	No	No	No

ACCOUNT EMPLOYEE ORGANIZATIONAL LIST

This report is used to manage an account employee list. This report can be sorted by Account Type, Salesperson, Location, etc.

Account Employee Info

SRS Enterprises, Inc.

First Name	Last Name	Position	Title
A.R. Linn, Inc. (ID=1001)			
Type: Contractor	Address: 32 Creskill Place	Phone: (631) 367-3060	
Location: Suffolk	Huntington, NY 11743	Fax: (631) 000-0000	
Mr. Aaron	Linn	Principal	
AABCO Sheet Metal (ID=1003)			
Type: Contractor	Address: 47-40 Metropolitan Avenue	Phone: (718) 821-1166	
Location: Brooklyn	Maspeth, NY 11385	Fax: (718) 417-7065	
Mr. Edward	Mai	Principal	
Mr. Richard	Minieri	Principal	
Mr. Ronald	Palmirck	Principal	
Mr. Ibrahim	Tomoum	Estimator	
Abe Joselow Engineering (ID=1005)			
Type: Engineer	Address: 45 West 34th Street	Phone: (212) 736-2584	
Location: Manhattan	New York, NY 10001	Fax: (212) 736-0241	
Mr. Abraham	Joselow	Principal	
Mr. Peter	Joselow	Chief Engineer	
Mr. Alan	Rosenberg	Engineer	
ABM Air Conditioning Company (ID=1006)			
Type: Contractor	Address: 11 West Cross Street	Phone: (914) 747-0910	
Location: Westchester	Hawthorne, NY 10532	Fax: (914) 747-9263	
Mr. Greg	Dopke	Principal	
Mr. Bill	Haskell	Project Manager	
Mr. Mike	Kelley	Project Manager	
Mr. Ronald	Macellaro	Principal	
Mr. Tony	Peluso	Chief Estimator	Chief Estimator
Alpine Mechanical (ID=1010)			
Type: Contractor	Address: 38 Cain Drive	Phone: (631) 273-2602	
Location: Suffolk	Brentwood, NY 11717	Fax: (631) 273-4421	
Ms. Ginni Lynn	Lombardi	Estimator	
Mr. Jack	Stahl	Principal	
Ambrosino Depinto Schmieder (ID=1013)			
Type: Engineer	Address: 275 7th Avenue - 21st Floor	Phone: (212) 645-6060	
Location: Manhattan	New York, NY 10001	Fax: (212) 645-6533	
Mr. Mike	Ambrosino	Principal	Principal
Mr. Brouck	Amerga	Engineer	Engineer
Mr. Fred	Berrios	Engineer	Engineer
Mr. Marco	Correia	Engineer	Engineer

	First Name	Last Name	Position	Title	
	Mr.	Dominick	DePinto	Engineer	Engineer
	Ms.	Lorey	Flick	Engineer	Engineer
	Mr.	Ari	Golden	Engineer	Engineer
	Mr.	Hyan Dan	Lee	Engineer	Engineer
	Mr.	Michael	Leone	Engineer	Engineer
	Mr.	Jason	McGreevy	Engineer	Engineer
	Ms.	Angela	Mootz	Engineer	Engineer
	Mr.	Tom	Naudus	Engineer	Engineer
	Mr.	Stephen	Ng	Engineer	Engineer
	Mr.	Joe	Tagliaferro	Engineer	Engineer
	Mr.	Juan	Toro	Engineer	Engineer

Amhac Corp. (ID=1014)
Type: Contractor **Address:** 365 White Plains Road **Phone:** (914) 337-4555
Location: Westchester Eastchester, NY 10709 **Fax:** (914) 337-4780

Mr.	Robert	Berger	Project Manager	
Mr.	Jeff	Weinberg	Principal	
Mr.	Ted	Weinberg	Principal	

AMX Contracting Company (ID=1015)
Type: Contractor **Address:** 101 Castleton Street **Phone:** (914) 741-2600
Location: Westchester Pleasantville, NY 10570 **Fax:** (914) 741-2622

Mr.	Anthony	Diguglieimo	Principal	President
Mr.	Anthony	Diguglieimo Jr.	Project Manager	
Mr.	Ed	Wolf	Project Manager	Project Manager

Anron Heating and Air Conditioning (ID=1018)
Type: Contractor **Address:** 440 Wyandanch Avenue **Phone:** (631) 643-3433
Location: Brooklyn North Babylon, NY 11704 **Fax:** (631) 491-6983

Mr.	Ed	Allen	Project Manager	Project Manager
Mr.	Victor	Digiuseppi	Project Manager	
Mr.	Tom	Luerssen	Principal	
Mr.	Jim	Olson	Project Manager	

Apollo Air Conditioning (ID=1021)
Type: Contractor **Address:** 225 North Fehr Way **Phone:** (631) 242-8787
Location: Long Island Bay Shore, NY 11706 **Fax:** (631) 242-7084

Mr.	Barry		Accounting	Accounts Payable
Ms.	Janet	Costa	Estimator	Estimator
Mr.	Tom	Crowley	Project Manager	
Mr.	Tony	Dorsa	Principal	
Mr.	Rudy	Holesek	Principal	
Mr.	Jay	McPhail	Purchaser	Purchaser
Mr.	Stu	Shapiro	Unknown	Unknown

Ideal Air Systems (ID=1023)
Type: Contractor **Address:** 67 Lafayette Avenue **Phone:** (914) 769-8700
Location: Westchester White Plains, NY 10603 **Fax:** (914) 769-8700

Mr.	Roderick K.	Johnson	Manager/Director	
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JOBS IN DESIGN

This is a list of all projects in the design phase or development. Interaction in the earlier phases of the job has shown an increase and probability of closure at higher margins. The date range and dollars are user selectable.

Jobs In Design

SRS Enterprises, Inc.

Job Name: SUNY STONY BROOK CHEMISTRY BLDG	Bid Date: 01/08/2007
Job Location: NY	TakeOff Done: No
Job Number: 0501-0114	TakeOff Person: Taruc
Engineer: Atkinson Koven Feinberg (ID=1081)	Quote Price: \$ 450,000.00
Eng. Location: Manhattan	Creation Date: 01/19/2005
Eng. Salesman: Taruc	Notes: Rec'd fax t/o-FT&CC, Rich. Gary Basile NJ MK

Bidders	Log Date
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Job Name: 101 MURRAY STREET ST. JOHN'S UNIVERSITY	Bid Date: 01/02/2007
Job Location: 101 MURRAY STREET NY	TakeOff Done: Yes
Job Number: 0601-0230	TakeOff Person: Salami
Engineer: ***** (ID=3871)	Quote Price: \$ 350,000.00
Eng. Location: Unlisted	Creation Date: 01/26/2006
Eng. Salesman: Unassigned	Notes: BUDGET PRICE FOR (2) 250 TON GAS FIRED CHILLERS

Bidders	Log Date
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Power Cooling, Inc. (ID=1690)	01/26/2006
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Job Name: 122 GREENWICH STREET	Bid Date: 01/10/2007
Job Location: 122 GREENWICH STREET NY	TakeOff Done: Yes
Job Number: 0603-0062	TakeOff Person: Salami
Engineer: Flack & Kurtz Consulting Engr. (ID=1313)	Quote Price: \$ 160,000.00
Eng. Location: Manhattan	Creation Date: 03/06/2006
Eng. Salesman: Taruc	Notes: DO NOT FAX -SEE HASS 80% DRAWINGS HUNTER

Bidders	Log Date
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Hunter Roberts Construction Group (ID=5177)	05/26/2006
Orion Mechanical (ID=3154)	06/02/2006
Matrix Mechanical Corp. (ID=1569)	06/02/2006
Midtown A/C & Ventilation, Ltd. aka Rudd Mech. (ID=2851)	12/20/2006

Job Name:	FURMAN STREET VENT. PLANT # 7230	Bid Date:	11/17/2006
Job Location:	FAN #3 REPLACEMENT	TakeOff Done:	Yes
Job Number:	0611-0089	TakeOff Person:	Masucci
Engineer:	New York City Transit (ID=3668)	Quote Price:	\$ 500,000.00
Eng. Location:	Manhattan	Creation Date:	11/17/2006
Eng. Salesman:	Masucci	Notes:	NOT OUT TO BID YET Replacement tunnel fan budget price

Bidders	Log Date
New York City Transit Authority (ID=3620)	12/27/2006

Job Name:	NYU 26th Street Dorm	Bid Date:	11/20/2006
Job Location:		TakeOff Done:	Yes
Job Number:	0611-0101	TakeOff Person:	Dunlap
Engineer:	Lizardos Engineering (ID=1526)	Quote Price:	\$ 760,000.00
Eng. Location:	Nassau	Creation Date:	11/17/2006
Eng. Salesman:	Dunlap	Notes:	Matt working w/Tom Cussak, NYU renovating recently purchased

Bidders	Log Date
Lizardos Engineering (ID=1526)	11/17/2006

Job Name:	GATEWAY (DESIGN BUILD)	Bid Date:	12/06/2006
Job Location:	BROOKLYN, NY	TakeOff Done:	Yes
Job Number:	0612-0043	TakeOff Person:	Rose
Engineer:	***** (ID=3871)	Quote Price:	\$ 168,000.00
Eng. Location:	Unlisted	Creation Date:	12/06/2006
Eng. Salesman:	Unassigned	Notes:	

Bidders	Log Date
PGA Mechanical Contractors Inc. (ID=5126)	12/06/2006

Job Name:	CROSS ISLAND YMCA	Bid Date:	12/06/2006
Job Location:	HILLSIDE AVENUE, QUEENS	TakeOff Done:	Yes
Job Number:	0612-0051	TakeOff Person:	Rose
Engineer:	***** (ID=3871)	Quote Price:	\$ 117,000.00
Eng. Location:	Unlisted	Creation Date:	12/06/2006
Eng. Salesman:	Unassigned	Notes:	

Bidders	Log Date
J.T. Falk & Company, Inc. (ID=1442)	12/06/2006

DAILY TAKEOFF REPORT

This report acts as a list of all takeoffs due. This report is intended to be reviewed at office meetings to check status of all jobs open. The date range is user selectable so management can review takeoffs previously completed or yet to be completed in the future (i.e. "what's in the sales funnel and is it full").

Daily Takeoff Report

SRS Enterprises, Inc.

Bid Date: 10/01/2006

Job Name: TSI/ NY SPORTS CLUB	Bid Date: 10/01/2006
Job Location: 1630 EAST 15TH STREET NY	TakeOff Done: No
Job Number: 0601-0075	Take Off Person: Salami
Job Status: No Bid	Quote Price:
Job Priority: Highest	Notes: REC'D FAX T/O JT FALK
Project Type:	-RICH
Engineer: EMTG Consulting Engineers (ID=3367)	No Bid
Eng. Location: Manhattan	
Eng. Salesman: Taruc	

Bidders	Log Date
Heritage Mechanical Services (ID=1070)	01/10/2006
J.T. Falk & Company, Inc. (ID=1442)	10/25/2006

Bid Date: 10/02/2006

Job Name: GOETHALS BRIDGE AKG274085	Bid Date: 10/02/2006
Job Location: STATEN ISLAND NY	TakeOff Done: Yes
Job Number: 0510-0167	Take Off Person: Masucci
Job Status: Bidding	Quote Price: \$ 115,797.00
Job Priority: Normal	Notes: JOE T/O @ CDE. fans, heat.
Project Type: Multiple	3/30/06 Job will
Engineer: Port Authority of NY & NJ Technical Ctr. (ID=4050)	rebid-Overbudget
Eng. Location: New Jersey	
Eng. Salesman: Masucci	

Bidders	Log Date
CDE Air Conditioning (ID=1156)	10/20/2005
Awl Industries (ID=1089)	11/03/2005
MAY Construction (ID=4500)	11/03/2005
R. Maric Piping Inc. (ID=3180)	11/03/2005
Awl Industries (ID=1089)	10/01/2006

Job Name:	WALGREEN SI	Bid Date:	10/02/2006
Job Location:	1973 FOREST AVENUE VAN NAME STATEN ISLANE	TakeOff Done:	Yes
Job Number:	0609-0128	Take Off Person:	Schlenker
Job Status:	Bidding	Quote Price:	\$ 10,100.00
Job Priority:	Normal	Notes:	REC'D FAX T/O MD MECH- RALPH custom sent to dante at babco
Project Type:			
Engineer:	Mottola Rini Engineers P.C. (ID=1603)		
Eng. Location:	Manhattan		
Eng. Salesman:	Taruc		

Bidders
Log Date

M.D. Mechanical Contractors (ID=2222)	09/25/2006
Conair Corp. (ID=1195)	09/25/2006
Babco Inc. (ID=2414)	11/27/2006

Job Name:	TISHMAN SPEYER/ GLOCAP SEARCH REVISIONS 41	Bid Date:	10/02/2006
Job Location:	155 WEST 56TH STREET	TakeOff Done:	No
Job Number:	0609-0162	Take Off Person:	Cino
Job Status:	No Bid	Quote Price:	
Job Priority:	Normal	Notes:	REC'D FAX T/O REACT-CHARLES.No Bid because new drawings are coming out.
Project Type:			
Engineer:			
Eng. Location:			
Eng. Salesman:			

Bidders
Log Date

React Industries Inc. (ID=1713)	09/29/2006
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Job Name:	CBS MDC 1ST & 2ND FL	Bid Date:	10/02/2006
Job Location:	530 WEST 57TH STREET	TakeOff Done:	No
Job Number:	0610-0001	Take Off Person:	Cino
Job Status:	No Bid	Quote Price:	
Job Priority:	Highest	Notes:	REC' D FAX T/O REACT-CHARLES. No Bid because we missed bid date.
Project Type:			
Engineer:	Mariano D. Molina (MDM) - NJ (ID=3148)		
Eng. Location:	New Jersey		
Eng. Salesman:	Unassigned		

Bidders
Log Date

React Industries Inc. (ID=1713)	10/02/2006
J.T. Falk & Company, Inc. (ID=1442)	10/02/2006
United Air Conditioning Corp. (ID=1869)	10/03/2006

Bid Date: 10/03/2006

Job Name:	CROTON WATER TREATMENT PLANT CRO-312	Bid Date:	10/03/2006
Job Location:	NY	TakeOff Done:	Yes
Job Number:	0511-0175	Take Off Person:	Masucci
Job Status:	Bidding	Quote Price:	
Job Priority:	Highest	Notes:	I have cd's of dwgs, copies of plans & spec in basement. durr is low bidder
Project Type:			
Engineer:	Hazen & Sawyer (ID=1390)		
Eng. Location:	Manhattan		
Eng. Salesman:	Masucci		

Bidders
Log Date

Durr Mechanical - NYC (ID=1265)	06/12/2006
Heritage Mechanical Services (ID=1070)	06/19/2006
WDF Inc. (ID=2888)	06/19/2006
Fresh Meadow Mechanical (ID=1572)	07/12/2006
Center Sheet Metal (ID=1159)	09/06/2006

Job Name:	GREENTREE HAY BARN	Bid Date:	10/03/2006
Job Location:	NY	TakeOff Done:	Yes
Job Number:	0610-0006	Take Off Person:	Senia
Job Status:	Bidding	Quote Price:	\$ 3,250.00
Job Priority:	Normal	Notes:	REC'D FAX T/O TEMP SYSTEMS- ROB
Project Type:			
Engineer:			
Eng. Location:			
Eng. Salesman:			

Bidders
Log Date

Temperature Systems, Inc. (ID=1928)	10/03/2006
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Job Name:	31-33 VESTRY STREET	Bid Date:	10/03/2006
Job Location:	NEW YORK, NY	TakeOff Done:	Yes
Job Number:	0610-0007	Take Off Person:	Cino
Job Status:	Bidding	Quote Price:	\$ 37,000.00
Job Priority:	Normal	Notes:	
Project Type:			
Engineer:	Slutsky Associates (ID=1877)		
Eng. Location:	Manhattan		
Eng. Salesman:	Senia		

Bidders
Log Date

A.D. Winston (ID=1027)	11/16/2006
Orion Mechanical (ID=3154)	10/03/2006
Martin Associates (ID=1561)	10/04/2006

PROPOSAL

Provide a customer with his own proposal not addressed to all bidders. Detailed, professional proposals with addendum dates and revision dates are quickly generated. No more one line, generic itemized type proposals.



2711 Harway Avenue. Brooklyn NY 11214
Tel: (718) 714-4242 Fax: (718) 714-6186

Proposal

Customer: Fresh Meadow Mechanical
65-01 Fresh Meadow Lane,
Fresh Meadows, NY 11365

Date: 7/10/2006

Delivery Terms: FOB Factory/FFA

Job Name: GOLDMAN SACHS SITE 26 (B7)

Terms of Payment: Net 30 Days

Job Location: BATTERY PARK CITY

Engineer: Cosentini Associates

Prices do not include taxes. See attached terms and conditions of sale upon which this proposal is based

Quotation #: 0607-0034

Gentlemen:

We are pleased to propose the following equipment for your consideration on the above referenced project.

REVISION #1, 9-29-06, BULLETIN 24, DATED 7-19-06

BID PACKAGE B-7:

ITEM A: (47) AIR ZONE FACTORY BUILT INDOOR AIR HANDLING UNITS AS FOLLOWS:

Double Wall Factory Built Air Units:

47 - Air Zone Factory Built Indoor Air Unit complete with the following accessories and options:

- Base and floor are constructed of G-90 galvanized steel with lifting lugs; all welds are cleaned and coated with a zinc rich paint. Certain units will ship in de-mounted sections that will require field labor to re-assemble; each de-mounted section will be provided with pre-drilled matching flanges, close-cell gaskets, draw bolts and the required fasteners for field re-assembly.
- Casing is either 2" or 4" double wall as specified with 3# insulation encapsulated between the exterior and perforated interior. Panels with a perforated liner where required have a UL listed, FSK vapor seal to protect the insulation from the air stream.
- Roof panels are constructed equal to walls with a 1" standing seam design.
- Access doors swing against unit pressure, are constructed of the same materials as the unit casing and complete with 304 stainless steel piano hinge, replaceable bulb seal perimeter gasket and safety lock handles as specified.
- The components and sections are further described as follows:
 1. Economizer/Mixing Section where required with:
 - Low-leak dampers.
 - Actuators for each damper as specified.
 2. High Efficient Filter Section with:
 - One-Set of initial pre-filters and final filters.
 - Spare filters as specified.
 3. Pre-Heat Coil Section with:
 - Heating Coil bank as scheduled constructed with 5/8" x 0.25 copper tubes, aluminum fins & galvanized casings in accordance with ARI. Coils selected to meet the operating pressure required.
 - All connections are extended into a pipe chase.
 - Each coil is factory piped as specified and complete with insulation; all connections extend through the unit casing with pipe seals.

- We do not include control valves; Air Zone will install the control valves supplied by others.
4. Cooling Coil Section with:
 - 304-galvanized steel double wall IAQ drain pan.
 - 304-Stainless steel interior lining as specified.
 - Cooling Coil constructed with 5/8" x 0.25 copper tubes, aluminum fins & 304-stainless steel casings in accordance with ARI. Coils selected to meet the operating pressure required.
 - All connections are extended into a pipe chase.
 - Each coil is factory piped as specified and complete with insulation; all connections extend through the unit casing with pipe seals.
 - We do not include control valves; Air Zone will install the control valves supplied by others.
 - We do not include p-traps or drain piping.
 5. UV Germicidal Disinfection Unit factory furnished and installed down stream of the cooling coil bank with:
 - Factory wiring to the required door safety switch is included.
 - One-set of UV bulbs shipped packaged for protection for field installation by others.
 - The required main power is furnished and installed by others.
1. Supply Air Fan Section complete with:
 - Plenum fan rated in accordance with AMCA with extended lube lines.
 - Fan shaft is complete with pillow block ball bearings selected for L50-200,000 hours average life.
 - Fan motors are standard Premium Efficient ODP type.
 - Spring isolators are included for the entire rotating assembly with a flexible connection at the fan.
 - A flexible connection and conduit is factory installed for field wiring by others.
 - No VFD, starter, disconnect or wiring to the fan motor is included.
 2. Discharge Section or arrangement as required with:
 - Discharge duct connection as detailed.
 3. Sound Attenuators with:
 - Sound control devices internal to the air unit are included as may be required.
 - No external sound attenuators are included.
 4. Internal lighting and GFI with:
 - Light and GFI in each section with an access door.
 - 115/1/60 Power wiring is provided by others.
 5. Installation of controls provided by others complete with:
 - Controls as provided by others will be factory installed by Air Zone International.

Double Wall Factory Built H & V Units:

11 - Air Zone Factory Built Indoor H & V Unit complete with the following accessories and options:

- Base and floor are constructed of G-90 galvanized steel with lifting lugs; all welds are cleaned and coated with a zinc rich paint. Certain units will ship in de-mounted sections that will require field labor to re-assemble; each de-mounted section will be provided with pre-drilled matching flanges, close-cell gaskets, draw bolts and the required fasteners for field re-assembly.
- Casing is 2" double wall as specified with 3# insulation encapsulated between the exterior and perforated interior. Panels with a perforated liner where required have a UL listed, FSK vapor seal to protect the insulation from the air stream.
- Roof panels are constructed equal to walls with a 1" standing seam design.
- Access doors swing against unit pressure, are constructed of the same materials as the unit casing and complete with 304 stainless steel piano hinge, replaceable bulb seal perimeter gasket and safety lock handles as specified.
- The components and sections are further described as follows:
 6. Economizer/Mixing Section where required with:
 - Low-leak dampers.
 - Actuators for each damper as specified.
 7. Filter Section with:
 - One-Set of initial filters.
 - Spare filters as specified.

8. Pre-Heat Coil Section with:
 - Heating Coil bank as scheduled constructed with 5/8" x 0.25 copper tubes, aluminum fins & galvanized casings in accordance with ARI. Coils selected to meet the operating pressure required.
 - All connections are extended into a pipe chase.
 - Each coil is factory piped as specified and complete with insulation; all connections extend through the unit casing with pipe seals.
9. Supply Air Fan Section complete with:
 - Supply fan rated in accordance with AMCA with extended lube lines.
 - Fan shaft is complete with pillow block ball bearings selected for L50-200,000 hours average life.

Supply Air Fan Section continued:

- Fan motors are standard Premium Efficient ODP type.
 - Spring isolators are included for the entire rotating assembly with a flexible connection at the fan.
 - A flexible connection and conduit is factory installed for field wiring by others.
 - No VFD, starter, disconnect or wiring to the fan motor is included.
10. Discharge Section or arrangement as required with:
 - Discharge duct connection as detailed.
 11. Sound Attenuators with:
 - Sound control devices internal to the air unit are included as may be required.
 - No external sound attenuators are included.
 12. Internal lighting and GFI with:
 - Light and GFI in each section with an access door.
 - 115/1/60 Power wiring is provided by others.
 13. Installation of controls provided by others complete with:
 - Controls as provided by others will be factory installed by Air Zone International.

Warranty and Supervision

- Three year parts only warranty is included.
- Supervision of commissioning of units is included.

Exclusions and Qualifications:

- A. There are no controls or control valves included; we will install these items if provided by others.
- B. We do not include any unloading, rigging, lifting cost, special freight, waiting time or notification charges.
- C. The proper installation and start-up is to be provided by others.
- D. We do not include any field-testing, or field labor for testing.
- E. We do not include any sections, features or components not specifically mentioned above.
- F. We do not include power wiring, control wiring or electrical terminations of any type
- G. VFD'S are not provided as part of this quote nor is the labor to install any VFD'S at the factory or in the field.
- H. We do not include travel expenses for factory trips.

Availability: Allow approximately 12 to 14-weeks to begin production provided all vendor components are available. Please note production times will vary based on factory load.

TOTAL DELIVERED PRICE FOR ITEM A (NOT INCLUDING TAXES)...\$9,450,000.00

ITEM B: FIN TUBE RADIATION AS FOLLOWS:

- +/-6500 FT Bare Element Only

Not Including: Piping Specialties, Enclosure, Control Valves

TOTAL DELIVERED PRICE FOR ITEM B (NOT INCLUDING TAXES)...\$314,000.00

ITEM C: (10) CABINET HEATERS WITH THE FOLLOWING FEATURES:

- (10) CUH-A
- Filters
- Speed Switch

ITEM D: (67) UNIT HEATERS WITH THE FOLLOWING FEATURES:

- (49) UH-A
- (18) UH-B
- Louvers

Not Including: Aquastat, Thermostat, Starters, Vibration Isolation, Valves, Piping Specialties, And Controls

TOTAL DELIVERED PRICE FOR ITEM C & D (NOT INCLUDING TAXES)...\$94,100.00

ITEM E: (22) ELECTRIC UNIT HEATERS WITH THE FOLLOWING FEATURES:

- Mounting Brackets

Not Including: Disconnects, Thermostats

TOTAL DELIVERED PRICE FOR ITEM E (NOT INCLUDING TAXES)...\$42,300.00

ITEM F: (4) BERNER AIR CURTAINS AS FOLLOWS:

- Hot Water Coil
- H/O/A Switch
- Brackets

Not Including: Disconnects, Thermostat, Control Valve, and Piping Specialties

TOTAL DELIVERED PRICE FOR ITEM F (NOT INCLUDING TAXES)...\$34,400.00

Thank you for considering SRS Enterprises, Inc. for the above referenced project. We are looking forward to working with you.

Terms and Conditions of Sale

Acceptance and Prices -- This proposal is subject to acceptance within thirty days from date, and the prices are subject to change without notice prior to acceptance by Buyer. Following acceptance by Buyer, the prices stated will be increased by the percentage increase in list prices from those effective on the date of order receipt to those effective on date of shipment unless prices are stated to be firm on the face of this proposal and the conditions of the firm price proposal for release for immediate production and shipment are met. Any delay in shipment caused by Buyer's actions will subject prices to increase equal to the percentage increase in list prices during that period of delay. In no event will prices be decreased.

Acceptance of orders for {CompanyName} (the "Company") shall be made by the Company or by manufacturers the Company represents.

Performance -- The Company shall be obligated to furnish only the goods described in the Company submittal data (if such data is issued in connection with this order) and as described on the reverse side hereof.

The duty to perform under any order on the part of the Company and the price thereof is subject to the approval of its Credit Department and is also contingent upon strikes, accidents, fires, the inability to procure materials from the usual sources of supply, the requirements of the United States Government (through the use of priorities or preference or in any other manner) that the Company diverts either the material or the furnished product to the direct or indirect benefit of the Government, or upon any like or unlike cause beyond the control of the Company. Upon disapproval of the Credit Department or upon the occurrence of any such event as aforesaid, the Company may delay performance or, as its option, re-negotiate prices and terms and conditions of sale with the Buyer. If the Company elects to renegotiate and the Company and the Buyer are unable to agree on revised prices or terms, the order shall be canceled without any liability.

Taxes -- To the prices and terms quoted add any manufacturer's gross receipts, sales, or use tax, either Federal, State, or Local, payable on the transaction under any applicable statute.

Warranty and Liability -- The Manufacturer (or Manufacturers) warrants for a period of 12 months from date of shipment, that the Company products covered by this order (1) are free from defects in materials and workmanship and (2) have the capacities and ratings set forth in the Company's catalogs and bulletins: provided, that no warranty are limited to furnishing f.o.b. factory or warehouse at Company designated shipping point, freight allowed to Buyer's city (or port of export for shipments outside the conterminous United States) replacement equipment (or at the option of the Company parts therefor) for all Company products not conforming to this warranty and which have been returned to the manufacturer. The Company shall not be obligated to pay for the cost of lost refrigerant.

No liability whatever shall attach to the Company until said products have been paid for and then said liability shall be limited to the purchase price of the equipment shown to be defective. The Company will consider backcharges only if they are approved by the Company before any work relating to them commences. Backcharges will not be considered without prior approval.

The Company makes certain further warranty protection available on an optional extra-cost basis. Any further warranty must be in writing, signed by an officer of the Company.

This warranty and liability set forth herein are in lieu of all other warranties and liabilities, whether in contract or in negligence, express or implied, in law or in fact, including implied warranties of merchantability and fitness for particular use. In no event shall the Company be liable for any incidental or consequential damages.

Shipment Dates -- Shipment dates are estimated only. No contract will be made to ship in a specified time unless in writing, signed by an officer of the Company. Shipments shall be f.o.b. factory or warehouse at named shipping point with title passing to the Buyer upon delivery to the carrier by the Company.

Returns -- Goods must not be returned except by permission of the Company, and when so returned will be subject to discount.

Cancellation -- If, following acceptance of this proposal by the Buyer, all or any portion of this order is canceled by the Buyer without default on the part of the Company or without the Company's written consent, the Buyer shall be liable to the Company for cancellation charges including, but not limited to, the Company's incurred costs and such profit as would have been realized by the Company from the transaction had the agreement not been breached by the Buyer.

Payment -- Payment terms for goods shipped thereunder will be net 30 days unless contrary terms appear on the face hereof or unless otherwise expressly agreed to in writing by the Company. The Company will in no case accept retention of funds by the Buyer, whether it is being held "pending owners acceptance" or for any other reason. The Company reserves the right to add to any account outstanding for more than 30 days a service charge of 1 1/2% of the principal amount due at the end of each month, or the maximum allowed legal interest rate, if a lesser amount. In the event of a lawsuit, 33 1/3% of the invoice amount will be added to the invoice for all legal expenses incurred.

Acceptance of Proposal: The above prices and Specifications are satisfactory and hereby accepted. Payment will be made as outlined above.

X Print Name: _____

X Signature: _____

Date: _____

TRANSMITTALS

The Coordinator will generate all transmittals for submittals, IOM's, mailings, etc.



2711 Harway Avenue. Brooklyn, NY 11214
 Tel: (718) 714-4242 Fax: (718) 714-6186

LETTER OF TRANSMITTAL

Date:	11/27/06
Job Name:	MANHATTAN PUMPING STATION WP-283 NEWTOWN CREEK
Attn:	DAVE GRAY
Re:	SUBMITTALS

To: CDE Air Conditioning
 321 39th Street,
 Brooklyn, NY 11232

WE ARE SENDING YOU:

Attached Forward Separately Via:UPS Ground Trac

Shop drawings Prints Plans Original Samples
 IOM's Specifications Copy of Letter Catalog Other

Copies	Date	Description
14	11/27/06	REVISED REDD-I ELECTIC DUCT HEATER SUBMITTAL DATA
14	11/27/06	IOM'S FOR REDD-I ELECTRIC DUCT HEATER

THESE ARE TRANSMITTED as checked below:

For approval Approved as submitted Resubmit _____ copies for approval
 For your use Approved as noted Submit 14 copies for distribution
 As requested Returned for corrections Return _____ corrected prints
 For review & comment Other

Remarks:

Copy To:

Regards: Robert Senia

JOB INFORMATION SHEET

This report is an entire accounting summary of the job. All invoices, payments to the manufacturer, customer payments and salesperson commissions will be printed. The Job Information Sheet also serves as a profit/loss tracking tool as it will constantly assign all costs to the job (those estimated and those unexpected costs) affecting the profitability.

Job Info Sheet

Job Number: 0511-0223

Sold To: The Right Connection P & H, Inc. (ID=2272)

Job Name: TRAVEL INN

Prime Salesman: Salami

Tax Exempt: No

On File: No

Job Complete: Yes

Paid In Full: Yes

Total PO Amt.: \$1,250.00

Total Cost: \$866.13

Total Profit: \$383.87

Order Number: 0511-0223-1

PO Amount: \$1,250.00

Cust. PO Number: 85

Cust. Order Date: 11/28/2005

Our Order Date: 11/28/2005

Detail Number: 0511-0223-1-A

Supplier: Loren Cook Company (ID=139)

Billed By: SRS

Release Date: 11/28/2005

Profit: \$572.84

Cost: \$677.16

Cost: \$677.16

Sell Price: \$1,250.00

Mfr. Comm.: \$0.00

Salesman: Salami

Percent: 100

Partial Number: 0511-0223-1-A-01

Cost:

Description: (1) Loren Cook Fan Tagged: SQNB

Sell Price: \$1,250.00

Tax County: New York City

Profit: \$677.16

Discount: \$0.00

Inv. Date: 11/30/2005

Inv. Total: \$1,354.69

Est. Ship: 11/30/2005

Act. Ship: 11/30/2005

Salesman Commissions			
Salesman	Check Date	Check #	Check Amt.
Salami	01/13/2006	1552	\$8,865.96
			Comm. Amt. Paid \$286.42

Customer Payments					
Check Date	Check #	Appl. Amt.	Void	Early Pmt. Dsct.	Paid In Full
12/08/2005	3173	\$1,354.69	No	\$0.00	Yes
				Total:	\$1,354.69

Payments To Manufacturer				
Mfr. Inv. #	Appl. Amt.	Check #	Void	Check Date
S86743100	\$677.16	7200	No	01/04/2006
				Check Amt. \$41,411.94

Detail Number: 0511-0223-1-B

Supplier: Roadway Express (ID=69)

Billed By: SRS

Release Date: 11/28/2005 Profit: \$(188.97)

Cost: \$188.97

Sell Price: \$0.00 Mfr. Comm.: \$0.00

Salesman: Salami
Percent: 100

Partial Number: 0511-0223-1-B-01

Description: Freight for (1) Loren Cook Fan

Cost:

Sell Price:

Tax County: New York City

\$188.97 Profit:

\$0.00 Discount:

\$(188.97) Mfr. Comm.:

\$0.00 Tax Amount:

Inv. Date: 12/15/2005

Inv. Total: \$0.00

Est. Ship: 11/30/2005

Act. Ship: 12/15/2005

Salesman Commissions

Salesman	Check Date	Check #	Check Amt.	Comm. Amt. Paid
Salami	01/13/2006	1552	\$8,865.96	\$(94.49)

Customer Payments

Check Date	Check #	Appl. Amt.	Void	Early Pmt. Dsct.	Paid In Full
12/08/2005	3173	\$0.00	No	\$0.00	Yes
Total:					\$0.00

Payments To Manufacturer

Mfr. Inv. #	Appl. Amt.	Check #	Void	Check Amt.	Check Date
5479092502	\$188.97	7204	No	\$4,120.19	01/04/2006

PROFIT FROM MANUFACTURERS

This report will provide all costs, selling prices and profits for any selected manufacturer. You can quickly see who are your most valuable suppliers that contribute to your bottom line success. It also provides information as to your backlog by selected supplier.

Profit From AeroSonics, Inc. (ID=334)

SRS Enterprises, Inc.

Date Range: 1/1/2006 - 12/31/2006

Order Detail #	Job Name	Sold To	Order Date	Cost	Sell Price	Profit
0011-0132-1-H	Flushing Meadow Pool & Ice Rink Complex (Olmstead)	Trystate Mechanical (ID=1858)	02/24/2006	\$26,235.68	\$63,000.00	\$36,764.32
0509-0085-1-A	ROOSEVELT UNION FREE SCHL DISTRICT NEW MIDDLE SCHL	JNS Heating Services (ID=1460)	04/03/2006	\$15,195.00	\$19,500.00	\$4,305.00
0308-0070-4-A	10 BARCLAY	KSW Mechanical (ID=1500)	04/25/2006	\$1,192.00	\$1,500.00	\$308.00
0502-0158-1-A	PUTNAM COUNTY COURT HOUSE CONT.130130-130134	Clean Air Quality Services (ID=2718)	04/27/2006	\$3,822.00	\$5,000.00	\$1,178.00
0601-0216-1-A	PS 195 Q	Beck & Sclafani (ID=1099)	06/21/2006	\$9,150.00	\$19,800.00	\$10,650.00
0610-0096-1-A	New Museum of Contemporary Art	Celtic Sheet Metal (ID=3749)	10/17/2006	\$6,400.00	\$8,700.00	\$2,300.00
0509-0123-1-A	White Plains Hospital- Family Health	Clean Air Quality Services (ID=2718)	11/01/2006	\$662.00	\$900.00	\$238.00
0510-0184-1-E	DELAWARE PUMP STATION- UNITED WATER NEW ROCHELLE	D.P. Wolff, Inc. (ID=1909)	11/13/2006	\$23,000.00	\$34,500.00	\$11,500.00
0106-0085-1-A	PS 68X	Cole Mechanical Corp. (ID=3110)	11/22/2006	\$300.15	\$550.00	\$249.85
0612-0015-1-A	YMCA- 9th Street	Weather Champion Ltd. (ID=4610)	12/01/2006	\$309.00	\$635.00	\$326.00
0504-0162-1-B	PS 5X	ACS System Associates, Inc. (ID=1037)	12/05/2006	\$2,753.00	\$3,950.00	\$1,197.00

Total Cost:	\$89,018.83
Total Price:	\$158,035.00
Total Profit:	\$69,016.17

ACCOUNTS RECEIVABLE CONVERSATION LOG

This report is a transcript or log of all telephone conversations made on a particular invoice or group of invoices. This gives the ability for a user with the correct security level to view all collection/activity for the account receivables. The transcription or log can be used by management in the determination to lien a project or sue for the collection of aging receivables that are undisputed.

Conversation Log

SRS Enterprises, Inc.

Date Range: Dec 1 2004-Jan 16 2007

Invoice Number(s): 0110-0271-1-A-01

Customer: Tedesco Mechanical, LLC (ID=1506)

Payer: Tedesco Mechanical, LLC (ID=1506)

Payment Type: Customer Payment

Entered Date Time: Sep 30 2005 12:53PM

Conversation Date: Sep 30 2005

Last Edit Date Time: Jan 16 2007 5:42PM

Representative: Ralph Schlenker

Party Phone #: (914) 939-3225

Talked To: MARK

Topic: 9-19-05 MARK ISSUES SRS A CHECK POST DATED (9-27-05) FOR BOTH INVOICES 1A01 & 2A01 TOTAL \$31,495.00

I CONTACTED FRED KELLY @ NTD CONST. (G.C.) ON JOB

AS OF THIS MORNING 9/30/05 FRED KELLY CONFIRMED THAT NTD WILL PAY SRS DIRECTLY FOR FULL AMOUNT --CHECK WILL BE CUT BY THE END OF NEXT WEEK --SRS WILL HAVE PAYMENT NO LATER THAN FRIDAY OCTOBER 14TH. I REQUESTED FRED TO SEND ME CONFIRMATION OF OUR CONVERSATION VIA FAX OR EMAIL.

CUSTOMER RANKING BY SALESPERSON

This is the same as the previous Customer Ranking report but grouped by salesperson. This gives your salespeople the information to make the correct decisions.

Customer Ranking By Salesman For All Salesmen

SRS Enterprises, Inc.

Date Range: 1/1/2002 - 7/31/2002

Customer	Cost	Sell Price	Profit
Bezuglova			
1. Prem-Air New York (ID=3281)	\$12,110.53	\$19,700.00	\$7,589.47
5. Volvies Air, Inc. (ID=3942)	\$2,121.02	\$3,645.00	\$1,523.98
6. R & S United Services, Inc. (ID=1581)	\$188.47	\$475.00	\$286.53
Total For Bezuglova	\$14,420.02	\$23,820.00	\$9,399.98

Cino			
7. Matrix Mechanical Corp. (ID=1569)	\$25,305.18	\$50,440.00	\$25,134.82
24. Whole Foods, Inc. (ID=3735)	\$3,636.52	\$8,800.00	\$5,163.48
25. King Freeze Mechanical Corp. (ID=1496)	\$6,501.60	\$12,000.00	\$5,498.40
30. Quest Mechanical Corp. (ID=1246)	\$29,641.83	\$43,470.00	\$13,828.17
38. JES Plumbing And Heating Corp. (ID=2569)	\$3,333.23	\$7,500.00	\$4,166.77
39. Ocean Breeze (ID=3387)	\$12,482.04	\$15,500.00	\$3,017.96
47. Rockefeller University (ID=2386)	\$3,149.00	\$6,500.00	\$3,351.00
48. Gil Bar Industries (ID=2409)	\$3,818.16	\$6,900.00	\$3,081.84
49. Airflow Mechanical Service, Inc. (ID=3704)	\$929.47	\$2,970.00	\$2,040.53
51. Paramount Mechanical (ID=3295)	\$3,195.96	\$5,000.00	\$1,804.04
52. Botto Mechanical Corporation (ID=1117)	\$5,104.66	\$7,650.00	\$2,545.35
54. Donnelly Mechanical Corp. (ID=1261)	\$4,974.26	\$7,680.00	\$2,705.74
57. York International Applied Group (ID=2183)	\$2,309.97	\$3,800.00	\$1,490.03
58. Kaback Enterprises (ID=1486)	\$3,789.89	\$5,550.00	\$1,760.11
60. J.T. Falk & Company, Inc. (ID=1442)	\$6,418.40	\$8,185.00	\$1,766.60
62. CPN Mechanical, Inc. (ID=3302)	\$1,165.78	\$2,250.00	\$1,084.22
63. Powertron Supply, Co. (ID=3821)	\$1,408.00	\$2,400.00	\$992.00
64. Manhattan Mechanical Contractors (ID=1547)	\$435.52	\$1,950.00	\$1,514.48
66. Conair Corp. (ID=1195)	\$6,932.27	\$8,500.00	\$1,567.73
68. The Water Source Plumbing (ID=3843)	\$1,778.78	\$2,535.00	\$756.22
69. Peepels Mechanical Corp. (ID=2771)	\$1,292.62	\$1,950.00	\$657.38
70. KSW Mechanical (ID=1500)	\$2,184.02	\$2,893.00	\$708.98
72. W.H. Peeples (ID=1885)	\$254.02	\$400.00	\$145.98
73. ABS Pump (ID=3563)	\$25.30	\$85.00	\$59.70
74. Taggart Associates (ID=1823)	\$29.16	\$40.00	\$10.84
75. Centrifugal/Mechanical Associates (ID=2603)	\$101.66	\$0.00	\$(101.66)
Total For Cino	\$130,197.29	\$214,948.00	\$84,750.71

Doxsee			
76. Twin County Sheet Metal Inc. (ID=3508)	\$17,559.35	\$26,520.00	\$8,960.65
78. Precision Mechanical (ID=1693)	\$9,619.05	\$17,500.00	\$7,880.95
79. Center Sheet Metal (ID=1159)	\$8,500.00	\$12,500.00	\$4,000.00
80. Awl Industries (ID=1089)	\$25,027.91	\$35,585.00	\$10,557.09
84. Fourth Avenue Enterprise Piping (WDF) (ID=1022)	\$13,174.43	\$17,200.00	\$4,025.57

CUSTOMER PERFORMANCE REPORT

This report is used to analyze the effectiveness of a salesman calling on an Account. This report will list the total Quoted Dollars to a particular account vs. the Total Dollars which that account was the Successful Low Bidder against the company's actual Closure Rate with that customer. This is a very powerful tool to in analyzing customer penetration.

Job #	JobName	BidDate	QuotePrice	Award Amt.	Closed Amt.	Salesman
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Sum of Qoute Prices:	\$500,500.00
Sum of Award Amt.:	\$0.00
Sum of Closed Amt.:	\$0.00

Customer:

Best Climate Control Corp. (ID = 2645)

0601-0189	HOFSTRA UNIVERSITY SWIM CENTER	02/04/2006	\$375,000.00	\$0.00	\$0.00	Dunlap
0502-0081	SUFFOLK COUNTY COMMUNITY COLLEGE - PART	02/09/2005	\$3,100.00	\$3,100.00	\$850.00	Unassigned
0503-0037	SYOSSET PUBLIC LIBRARY ADDITIONS AND ALTERATION	04/01/2005	\$8,200.00	\$0.00	\$0.00	Cino
0604-0122	ROBERTS RESIDENCE	04/13/2006	\$110,500.00	\$110,500.00	\$47,500.00	Fatovic
0603-0285	ST. FRANCIS HOSPITAL EMERGENCY ROOM PHASE 2	04/17/2006	\$3,600.00	\$0.00	\$0.00	Salami
0605-0050	FAIRFIELD PROPERTIES - PARTS	05/05/2006	\$1,025.00	\$1,025.00	\$1,025.00	Unassigned
0605-0059	WINTHROP HOSPITAL CT SCAN & X-RAY ROOM	05/12/2006	\$3,900.00	\$3,900.00	\$2,400.00	Cino
0606-0012	ALCOHOL DETOXIFICATION UNIT LONG ISLAND HOSP	06/01/2006	\$3,600.00	\$0.00	\$0.00	Cino
0412-0031	St. Vincent Midtown Hospital - North Bldg.	07/07/2005	\$90,925.00	\$0.00	\$0.00	Fatovic

Sum of Qoute Prices:	\$599,850.00
Sum of Award Amt.:	\$110,500.00
Sum of Closed Amt.:	\$51,775.00

Customer:

Best Temp Mechanical Corp (ID = 2595)

0604-0009	WALGREENS SMITHTOWN & SAYERVILLE	04/03/2006	\$3,775.00	\$0.00	\$0.00	Salami
0606-0012	ALCOHOL DETOXIFICATION UNIT LONG ISLAND HOSP	06/01/2006	\$3,600.00	\$0.00	\$0.00	Cino
0511-0146	UNION SQUARE SPORTS CLUB	11/14/2005	\$1,300.00	\$1,300.00	\$1,300.00	Salami

Sum of Qoute Prices:	\$8,675.00
Sum of Award Amt.:	\$1,300.00
Sum of Closed Amt.:	\$1,300.00

Customer:

BG National Plumbing & Heat (ID = 2078)

CLOSED PROJECT LISTING BY SUPPLIERS

This report provides a summary of jobs closed by supplier. In addition, the report will provide a running list of job references by supplier and product. You can export this report to Excel and customize it as you need for a particular request.

Project Listing For Redd-I Inc. (ID=16)

SRS Enterprises, Inc.

Date Range: 1/1/2006 - 12/31/2006

Detail #	Job Name	Sold To	Cust. Order Date
0508-0087-6-A	HARMON SHOP	Crescent Contracting (ID=1206)	01/10/2006
0508-0087-6-B	HARMON SHOP	Crescent Contracting (ID=1206)	01/10/2006
0403-0001-1-B	KENSICO FLOURIDE FACILITY	J.P.R. Mechanical Services, Inc. (ID=1483)	01/11/2006
0402-0121-1-G	Roosevelt Island Southtown Building #4	Rep Heating & Air Conditioning (ID=1718)	01/19/2006
0508-0087-7-A	HARMON SHOP	Crescent Contracting (ID=1206)	01/31/2006
0506-0019-1-B	FRANK SINATRA HIGH SCHOOL OF THE ARTS	ASM Mechanical Systems (ID=2683)	02/13/2006
0506-0019-1-C	FRANK SINATRA HIGH SCHOOL OF THE ARTS	ASM Mechanical Systems (ID=2683)	02/13/2006
0506-0019-1-D	FRANK SINATRA HIGH SCHOOL OF THE ARTS	ASM Mechanical Systems (ID=2683)	02/13/2006
0602-0183-1-A	DBTS SAMPLES FOR MAJOR PROJECTS	SRS Enterprises, Inc. (ID=2228)	02/17/2006
0011-0132-1-E	Flushing Meadow Pool & Ice Rink Complex (Olmstead)	Trystate Mechanical (ID=1858)	02/24/2006
0505-0058-1-A	ENGLISH KILLS AERATION PHASE I	CDE Air Conditioning (ID=1156)	02/27/2006
0603-0134-1-A	C & M PROFESSIONAL BUILDING	Nikko Construction Corp. (ID=5117)	03/17/2006
0602-0055-2-A	The Gantry	Magnus Mechanical Sales (ID=4366)	03/21/2006
0509-0064-1-A	ST. LUKE'S HOSPITAL PARKING FACILITY	David L. Kempton Mechanical Contractors (ID=2894)	03/24/2006
0509-0064-1-C	ST. LUKE'S HOSPITAL PARKING FACILITY	David L. Kempton Mechanical Contractors (ID=2894)	03/24/2006
0603-0255-1-D	Barger Brooks	AMX Contracting Company (ID=1015)	03/29/2006
0501-0036-4-A	St. Barnabus Hospital- 40 station Dialysis Unit	Grundman Mechanical (ID=1367)	04/04/2006
0501-0036-4-B	St. Barnabus Hospital- 40 station Dialysis Unit	Grundman Mechanical (ID=1367)	04/04/2006
0602-0155-1-A	LAGUARDIA AIRPORT ELECTRICAL SUBSTATION	ACS System Associates, Inc. (ID=1037)	04/06/2006
0602-0106-1-A	HEARST (3RD, 4TH, 6TH FL.) EBB	Fresh Meadow Mechanical (ID=1572)	04/10/2006
0505-0144-1-B	QUEENS THEATER IN THE PARK	Northstar Mechanical, Inc. (ID=2216)	04/12/2006
0508-0028-1-D	23-45 CATON PLACE	Bradford Mechanical Contractors (ID=4982)	04/12/2006
0605-0030-1-A	ACS	Prestige Air & Design (ID=4080)	05/09/2006
0602-0182-1-A	200 CHAMBERS STREET (EBB)	Zwicker Electric Co., Inc. (ID=3475)	05/18/2006
0602-0183-2-A	DBTS SAMPLES FOR MAJOR PROJECTS	SRS Enterprises, Inc. (ID=2228)	05/18/2006
0605-0163-1-A	Steve Kornfeld Residence	WDF Inc. (ID=2888)	05/19/2006
0407-0029-3-A	MANHATTAN PUMPING STATION WP-283 NEWTOWN CREEK	CDE Air Conditioning (ID=1156)	05/25/2006
0407-0029-3-B	MANHATTAN PUMPING STATION WP-283 NEWTOWN CREEK	CDE Air Conditioning (ID=1156)	05/25/2006
0408-0070-5-A	SUNY Academic Incubator Ph 2 @ Farmingdale Bio Sci	Anron Heating and Air Conditioning (ID=1018)	05/26/2006
0604-0088-1-E	Brooklyn Diner(aka Finer Diner) @ 1500 Broadway	Par Mechanical (ID=3901)	06/01/2006
0401-0233-1-N	INTERCHANGE 17 - NYS THRUWAY	Vamco Sheet Metal (ID=1875)	06/12/2006

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0401-0233-1-R	INTERCHANGE 17 - NYS THRUWAY	Vamco Sheet Metal (ID=1875)	06/12/2006
0606-0073-2-B	15 BROAD STREET (SEE 0403-0113)	Alisa Construction Co., Inc. (ID=4695)	06/19/2006
0510-0085-1-B	14th STREET CONDOS	Two A's Mechanical Inc. (ID=4959)	07/14/2006
0603-0201-1-B	MERRICK LIBRARY	DiFazio Electric (ID=5127)	07/17/2006
0504-0079-2-A	FORENSIC BIOLOGY LABORATORY LABS & RESEARCH	Southeast Mechanical (ID=1921)	07/17/2006
0604-0089-1-B	NEW FIRING RANGE - VALHALLA CAMPUS	Mengler Mechanical, Inc. (ID=2915)	07/19/2006
0604-0194-1-C	JP MORGAN / CHASE HANGAR D1	ABM Air Conditioning Company (ID=1006)	07/31/2006
0603-0020-1-A	245 WEST 99TH STREET (EBB)	Spieler & Ricca Electric (ID=5076)	08/01/2006
0608-0028-1-A	H.S. MATH AND SCEINCE	J.P.R. Mechanical Services, Inc. (ID=1483)	08/04/2006
0608-0060-1-A	15 BROAD STREET (EWH)	Alisa Construction Co., Inc. (ID=4695)	08/11/2006
0505-0115-1-C	MIDWOOD HIGH SCHOOL ANNEX	Dierks Heating (ID=1253)	08/14/2006
0607-0035-1-B	PS 829R STATEN ISLAND	Dierks Heating (ID=1253)	08/14/2006
0608-0028-2-A	H.S. MATH AND SCEINCE	J.P.R. Mechanical Services, Inc. (ID=1483)	08/16/2006
0608-0121-1-A	Department of Athletics 3280 B	Prem-Air New York (ID=3281)	08/21/2006
0602-0055-3-A	The Gantry	Magnus Mechanical Sales (ID=4366)	08/23/2006
0608-0132-1-A	181 SULLIVAN STREET	Prem-Air New York (ID=3281)	08/23/2006
0608-0134-1-A	163 West 18th Street	Prem-Air New York (ID=3281)	08/23/2006
0403-0127-3-A	BATTERY PARK SITE 18B	Orion Mechanical (ID=3154)	08/28/2006
0505-0144-3-A	QUEENS THEATER IN THE PARK	Northstar Mechanical, Inc. (ID=2216)	08/30/2006
0604-0188-1-B	LAGUARDIA CHILLER #3 REPLACEMENT	VPH Mechanical (ID=1882)	08/31/2006
0608-0090-2-A	HSBC Branch Bank - Landmark Square	ABM Air Conditioning Company (ID=1006)	08/31/2006
0609-0029-1-A	Reece School	Prem-Air New York (ID=3281)	09/06/2006
0609-0030-1-A	137 WOOSTER STREET	Prem-Air New York (ID=3281)	09/06/2006
0609-0029-1-B	Reece School	Prem-Air New York (ID=3281)	09/06/2006
0304-0169-1-A	HPPD SITE A PARKING GARAGE	Clean Air Quality Services (ID=2718)	09/19/2006
0609-0103-1-A	Pump Station Rehab at Kerney's Cove	Unity Mechanical (ID=3411)	09/19/2006
0409-0014-1-A	SHERATON TARRYTOWN	Maywood Electrical Co. (ID=5265)	09/21/2006
0412-0032-1-D	MT. HOPE COMMUNITY CTR	KW Tech. Corp. (ID=3519)	09/21/2006
0605-0162-1-C	AVALON COOPER SQUARE PHASE III	Rep Heating & Air Conditioning (ID=1718)	09/26/2006
0609-0163-1-A	100 Haven Ave, Dental	Prem-Air New York (ID=3281)	09/28/2006
0610-0037-1-A	Museum of American Finance	Prem-Air New York (ID=3281)	10/06/2006
0608-0146-1-C	SPRING STREET PROJECT SALES OFFICE	Therm-Con Company Inc. (ID=5246)	10/16/2006
0610-0125-1-A	148 Leroy Street	Prem-Air New York (ID=3281)	10/20/2006
0604-0161-1-B	CON EDISON ASTOR STATION	King Freeze Mechanical Corp. (ID=1496)	10/25/2006
0604-0161-1-C	CON EDISON ASTOR STATION	King Freeze Mechanical Corp. (ID=1496)	10/25/2006
0302-0035-3-B	Newtown Creek WPCP WP-283 Plant Upgrade north 35H	WDF Inc. (ID=2888)	11/08/2006
0611-0054-1-A	The Hit Factory Condos	Prem-Air New York (ID=3281)	11/10/2006
0601-0272-1-C	RAIN	Magnus Mechanical Sales (ID=4366)	11/10/2006
0611-0054-2-A	The Hit Factory Condos	Prem-Air New York (ID=3281)	11/16/2006
0608-0090-3-A	HSBC Branch Bank - Landmark Square	ABM Air Conditioning Company (ID=1006)	11/28/2006

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0603-0089-1-D	NYC DEPT OF ENVIRONMENTAL SHARON FAC. WARDS ISLAND	ACS System Associates, Inc. (ID=1037)	12/05/2006
0612-0084-1-A	Claremount Square	Prem-Air New York (ID=3281)	12/12/2006
0608-0028-3-A	H.S. MATH AND SCEINCE	J.P.R. Mechanical Services, Inc. (ID=1483)	12/20/2006

Number of Order Details: 74